

OLD NORTH STATE TRUST

SERVING ALL OF NORTH CAROLINA

Greensboro | 336-646-6678

Mooreville | 704-828-9678

Lexington | 336-242-6215

Wilmington | 910-399-5470

Greenville | 252-888-6678

Helping Families Create and Enrich their Legacy for Generations to Come

Old North State Trust focuses on building and preserving family legacies by developing long-term relationships with clients and their other trusted professionals to create a meaningful advisory team. We start with understanding the unique values and goals of each client, then provide creative ideas and solutions to enhance their overall financial well-being. We serve our clients through a family office approach with flexibility and a local touch.

TRUST SERVICES

- Personalized communication through seasoned trust officers with a sophisticated investment process designed for each family's trust objectives
- As a fiduciary, ONST serves as Trustee for extensive types of trusts, including revocable living trusts, marital & credit trusts, charitable, special needs, and self-settled trusts, among others

SPECIAL/ SUPPLEMENTAL NEEDS TRUSTS

- Meet governmental compliances for benefit programs
- Manage payment of expenses from the trust
- Payment of supplementary expenses not covered by the SSI & SSDI programs
- Record-keeping and assessment for tax purposes

ENDOWMENTS & FOUNDATIONS

- Manage investments and collaboration with clients on investment strategies
- Support through ONST's In-House Operations Team

ESTATE ADMINISTRATION

- Serve as Executor, Co-Executor, or Custodian
- Provide probate administration and make final distribution of assets in accordance with the terms of the will
- Ensure all accountings and tax returns are completed

ADMINISTRATIVE TRUSTEE SERVICES

- Partner with investment advisors to provide fiduciary administration for their clients
- Perform and fulfill terms of the trust agreement as required by law
- Ability to manage and custody unique assets such as real estate holdings and business interests
- Custody of assets can be maintained by the Investment Manager or by ONST

PORTFOLIO MANAGEMENT

- A goal-oriented approach enhancing value and diversification to clients' portfolios
- Portfolio design based upon fundamental research and data that eliminates emotional bias
- Strategies based on custom-built approach tailored to each client's situation utilizing robust technology
- Intense analytical review process to maintain and monitor investment strategies

COMPANY RETIREMENT PLAN ADVISORY SERVICES

- Strategic customization of each plan to meet the goals outlined by the employer
- Capacity to serve as a 3(38) Investment Manager removing the full investment fiduciary liability from the company
- Comprehensive participant education wellness programs

LEGACY PLANNING

- Family Mission Statement and Constitution development
- Coordination of the advisory team
- Understand your values to plan wealth transfer appropriately
- Succession planning
- Implementation of tax recommendations
- Ongoing consultation and plan management

INDIVIDUAL RETIREMENT ACCOUNTS (IRA'S)

- Active strategic management of Traditional and Roth portfolios Strategies for required minimum distributions
- Custodial services for Self-Directed IRA's

COMPREHENSIVE FINANCIAL PLANNING

- Cash Flow and Debt Management Analysis
- Insurance review to determine coverage and value
- Tax Planning to include tax minimization management
- Strategies for Estate preservation and distribution