OLD NORTH STATE TRUST

"Helping Families Create and Enrich their Legacy for Generations to Come."

Old North State Trust focuses on building and preserving family legacies by developing long-term relationships with clients and their other trusted professionals to create a meaningful advisory team. We start with understanding the unique values and goals of each client, then provide creative ideas and solutions to enhance their overall financial wellbeing. We serve our clients through a family office approach with flexibility and a local touch.

TRUST SERVICES

- Personalized communication through seasoned trust officers with a sophisticated investment process designed for each family's trust objectives
- As a fiduciary, ONST serves as Trustee for extensive types of trusts, including revocable living trusts, marital & credit trusts, charitable trusts, special needs trusts, among others

SPECIAL/ SUPPLEMENTAL NEEDS TRUSTS

- Meet governmental compliances for benefit programs Manage payment of expenses from the trust Payment of supplementary expenses not covered by the SSI & SSDI programs
- Record-keeping and assessment for tax purposes

ENDOWMENTS & FOUNDATIONS

- Manage investments and collaboration with clients on investment strategies
- Support through ONST's In-House Operations Team

ESTATE ADMINISTRATION

- Serve as Executor, Co-Executor, or Custodian
- Provide probate administration and make final distribution of assets in accordance with the terms of the will
- Ensure all accountings and tax returns are completed

ADMINISTRATIVE TRUSTEE SERVICES

- Partner with investment advisors to provide fiduciary administration for their clients
- Perform and fulfill terms of the trust agreement as required by law
- Ability to manage and custody unique assets such as real estate holdings and business interests
- Custody of assets can be maintained by the Investment Manager or by ONST

PORTFOLIO MANAGEMENT

- A goal-oriented approach enhancing value and diversification to clients' portfolios
- Portfolio design based upon fundamental research and data that eliminates emotional bias
- Strategies based on custom-built approach tailored to each client's situation utilizing robust technology
- Intense analytical review process to maintain and monitor investment strategies

COMPANY RETIREMENT PLAN ADVISORY SERVICES

- Strategic customization of each plan to meet the goals outlined by the employer
- Capacity to serve as a 3(38) Investment Manager removing the full investment fiduciary liability from the company
- Comprehensive participant education wellness programs

LEGACY PLANNING

- Family Mission Statement and Constitution development
- Coordination of the advisory team
- Understand your values to plan wealth transfer appropriately
- Succession planning
- Implementation of tax recommendations
- Ongoing consultation and plan management

INDIVIDUAL RETIREMENT ACCOUNTS (IRA'S)

- Active strategic management of Traditional and Roth portfolios
- Strategies for required minimum distributions
- Custodial services for Self-Directed IRA's

SERVING ALL OF NORTH CAROLINA

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