*"Committing to your Financial Security"*

## Our Commitment

Old North State Trust has attracted professionals from banks, major brokerage houses, and institutional investors. These professionals all sought the freedom to focus on their clients rather than on a corporate agenda. Combining such diverse perspectives leads to more creative solutions for our clients.

At ONST, our primary commitment is to provide personal service tailored to the unique requirements of each individual client, regardless of their account size.

We are committed to establishing personalized, one-on-one relationships with all our clients in order to best serve their financial needs.

OLD NORTH STATE TRUST, LLC

## Our Mission

Old North State Trust is a local company that is trustworthy and personalized in providing you financial services that will safeguard your legacy. Our primary focus is our service and relationship with you and listening to your needs and concerns. Our loyalty to you is based upon these three beliefs:

HERITAGE

RELATIONSHIPS

SOLUTIONS

Office Locations

Greensboro
Wilmington
Lexington
Greenville
Siler City

336-646-ONST (6678)

*www.oldnorthstatetrust.com*

# Old North State Trust

# An Independent Provider of Comprehensive Wealth Management Services

*A Family Heritage of Trust*

## Financial Planning

- Determination of goals and objectives through in-depth analysis
- Creation and execution of an ongoing strategy for financial success
- Solution-driven, objective advice

## Portfolio Management

- Goals based active management strategy
- Portfolio construction based upon fundamental research that eliminates emotional bias
- Intense analytical review process to maintain and monitor investment strategies
- Strategies based on custom-built approach tailored to each client's situation

## Trust and Estate Services

- Administration and Asset Management of Trust accounts
- Tax planning and preparation
- Estate settlement
- Valuation of estate assets
- Strategies for minimal estate tax impact

## Special Needs Trusts

- Ensure documentation & trust account provisions conform to meet legal requirements
- Meet governmental compliance for benefit programs
- Payment of supplementary expenses not covered by the SSI & SSDI programs
- Record-keeping and assessment for tax purposes

## Family Office Consulting

- Estate Plan review and ongoing consultation
- Analysis of overall financial assets including portfolios, insurance & real estate
- Tax coordination
- Bill paying services
- Objective estate & financial planning
- Recommendations & implementation

## Self-Directed IRA's

- ONST acts as custodian
- Investment direction provided by the investor
- Account assets may include unique investments such as real estate, private equity & promissory notes

## Company Retirement Plans

- Specialization in small to medium size businesses
- Act solely in the best interest of the plan and plan participants
- Capacity to offer full outsourced investment management as a ERISA 3(38) Fiduciary
- Initial start-ups, conversions, and plan sponsor consulting