



Helping Grow and Protecting your Wealth

Our Commitment

Old North State Trust has attracted professionals from banks, major brokerage houses, and institutional investors. These professionals all sought the freedom to focus on their clients rather than on a corporate agenda. Combining such diverse perspectives leads to more creative solutions for our clients.

At ONST, our primary commitment is to provide personal service tailored to the unique requirements of each individual client, regardless of their account size.

We are committed to establishing personalized, one-on-one relationships with all our clients in order to best serve their financial needs.



OLD NORTH STATE TRUST, LLC

Our Mission

Old North State Trust is a local company that is trustworthy and personalized in providing you financial services that will safeguard your legacy. Our primary focus is our service and relationship with you and listening to your needs and concerns. Our loyalty to you is based upon these three beliefs:

HERITAGE

RELATIONSHIPS

SOLUTIONS

Office Locations

Greensboro

Wilmington

Lexington

Greenville

Siler City



Administrative Trustee Services

www.oldnorthstatetrust.com

336-646-ONST (6678)



**Administrative
Trustee
Services**

Old North State Trust

A Family Heritage of Trust



Who We Are

Ours is a company with an extensive history, upheld by humble concepts that have been passed down for generations: “a dedication to taking care of clients and employees, and staying above-board and honest in all business transactions.” The underpinning of such efforts is a history of proven customer satisfaction – a product of our having remained an independent company unprejudiced by merger temptation or selling out to the highest bidder providing the most personalized service available.

Old North State Trust was established in 1992 by the Wren and de St. Aubin families of Siler City, NC in an effort to manage family assets in a manner that larger, more impersonal institutions couldn't offer. Initially serving as a Registered Investment Advisory Company, Old North State Trust soon evolved into a full-service provider with expertise in Financial and Estate Planning, Portfolio Management, Company Retirement Plans, and Trust Services and Trustee-Only Relationships with our clients. We continue to serve North Carolina as a chartered trust company

with a growing team of experienced professionals. With offices located in Greensboro, Wilmington, Lexington, Greenville, and Siler City our team of professionals boast more than 250 years of combined experience. Our unwavering focus on customer satisfaction has paved the way for the collective success of our services over time. As an independent, family-owned service company we are dedicated to providing our clients with the valuable expertise and personal accountability, as our own success depends on the success of our clients.

Administrative Trustee Services

Old North State Trust will act as Administrative Trustee in partnership with investment advisors where this service is needed for planning purposes on behalf of their clients.

- Accountability – Record keeping trust software systems to ensure timely, accurate accounting.
- Impartiality – Decisions made objectively in an unbiased atmosphere.
- Permanence – Perpetual existence assures trust tasks are professionally carried out for decades going forward.
- Responsibility – Required by law to faithfully perform all its duties and fulfill the terms of the trust agreement.
- Ability to hold unique assets within a client portfolio including real estate, partnerships, and other distinct assets.



- Trust Operations is located in the Greensboro, North Carolina office of Old North State Trust.
- Portfolio management is maintained with the investment adviser who works with the trust officer on cash planning and other needs. Distributions are made through ONST to the beneficiaries according to the trust document and the needs of the client. The advisor transfers funds to ONST as needed.
- Custody of assets can be maintained by the Investment Manager or by ONST.
- Flexibility
- The investment advisor remains the quarterback of the relationship. Old North State Trust is there to support the advisor and the client relationship.
- The trust professionals at Old North State Trust have over 250 years of combined experience.